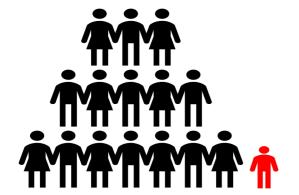
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# MISFIRES INNOVATING TOGETHER FOR BETTER MARKETS

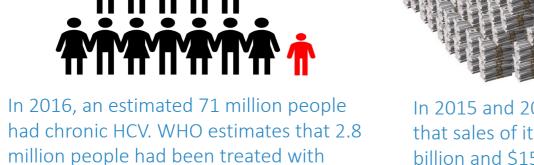
# **Research Background**

- The drug Sofosbuvir (brand name Sovaldi) was launched by Gilead Sciences in 2014 as a novel treatment against Hepatitis C (HCV).
- The drug promised to provide an alternative to previously often ineffective, expensive and traumatic treatments against Hep C as an effective, low-risk treatment that can significantly reduce the long-term consequences of the virus and potentially even cure people infected.
- However, the original pricing strategy employed by Gilead Sciences - \$1000 per pill or a total of \$84,000 per course of treatment - rendered a vast number of patients unable to afford the treatment and access a potentially lifesaving drug.



sofosbuvir based treatment regimens by

the end of 2016.





In 2015 and 2016 Gilead Sciences reported that sales of its HCV products reached \$19 billion and \$15 billion, respectively.

- As a result of its efficacy, its high prices and limited patient access, Sofosbuvir has been at the centre of a global debate over predatory pricing practices in the pharmaceutical industry.
- The growing literature on 'biofinance' (Glabau, Fiereck and Sherman, 2017) or the 'bio-economy' (Birch, 2017) has highlighted controversies arising from the coupling of moral, social, political and economic values in a single object, such as a medical device or medication (Glabau, 2017; Geiger and Gross, 2019).
- biomedical object as ontologically multiple (Mol, 2002); as a patent, as an asset and as a life-saving drug. It asks how and when these different ontologies are taken into account and being accounted for.



# **Case Study**

- <u>European Patent Office (EPO) Sofosbuvir Patent(s)</u>
   <u>challenges</u>
- In 2018, 17 activist organisations filed several challenges in opposition to patents relating to Sofosbuvir granted by the EPO.
- These patent challenges confront the patent system, a system that is claimed to enable monopoly pricing practices, but they also raise important questions over the multiple ontologies of a medication.

### **Research Aims**

- By tracing the actors, arguments and vocabularies involved in the EPO application and subsequent patent challenges, we ask how the different actors involved view, interact and come to understand what Sofosbuvir *is* and what effect the patent system has on these understandings and interactions.
- In focusing on one of the structures behind pricing –
  patenting instead of the price itself, we seek to provide a
  different perspective of the Sofosbuvir pricing controversy,
  highlighting the multiplicities and singularities involved in
  pharmaceutical pricing

## Methodology

- The research is designed with two clear tracks, which run in parallel:
  - an archival (documentary) study of Gilead Sciences EPO patent applications for Sofosbuvir, and the subsequent patent opposition challenges.
  - observations and interviews with the actors involved in the EPO patent challenge and others involved in the medicine patent system.

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